

**AGENDA**

**MEETING OF THE MAYOR AND ALDERMEN**

**MARCH 30, 2017**

1. Approval for the Mayor to sign an affidavit and resolution for an Executive Session held on Real Estate on March 16, 2017 where no votes were taken.
2. Approval of the summary/final minutes for the City Manager's briefing of March 16, 2017.
3. Approval of the summary/final minutes for the City Council meeting of March 16, 2017.

**ALCOHOLIC BEVERAGE LICENSE HEARINGS**

4. Sarah Booth for Star Light, LLC t/a Star Light, requesting liquor, beer and wine (drink) license with Sunday sales at 2416 Montgomery Street, which is located between W. 40<sup>th</sup> Street and W. 41<sup>st</sup> Street in District 2. The applicant plans to operate a restaurant. (New owner/management)
5. Laukik Patel for Broad St. Market, LLC t/a Broad St. Market, requesting beer and wine (package) license at 209 East Broad Street, which is located between E. Oglethorpe Avenue and E. Hull Street in District 2. The applicant plans to operate a convenience store. (New owner/existing business)
6. Zachary Shultz for Sugo Rossa, LLC t/a Sugo Rossa Italian Kitchen, requesting liquor, beer and wine (drink) license with Sunday sales at 5500 Abercorn Street, which is located between E. 73<sup>rd</sup> Street and Jackson Boulevard in District 4. The applicant plans to operate a restaurant. (New owner/management)

**ZONING HEARINGS**

7. Rezone 121.53 Acres on Jimmy DeLoach Parkway From PUD-C (Planned Unit Development Community) Zoning Classification to a P-I-L (Planned Light Industrial) Zoning Classification (MPC Reference File No. 16-005458-CPA). ALFA Mutual Insurance Co., Owner Ralph Forbes (Thomas &Hutton), agent for petitioner, seeks to rezone 121.53 acres of land on Jimmy DeLoach Parkway, between Benton Boulevard and Highlands Boulevard, from a PUD-

C (Planned Unit Development-Community) zoning classification to a P-I-L (Planned Light Industrial) zoning classification. The petitioner also seeks to remove the property from the Godley Station Master Plan. The Property Identification Numbers are: 2-1016-02-066 & 067.

The rezoning is requested to allow the petitioner to construct a multi-warehouse development with upwards of 1.6 million square feet of building area.

A related Comprehensive Plan Future Land Use Map amendment is also on the agenda to change the future land use classification from Commercial-Regional to Industrial-Light (File No. 16-005458-CPA). Aldermanic District 1. (Continued from the meeting of Mach 16, 2017)

8. Amendment to the Comprehensive Plan Future Land Use Map From a Commercial Regional Classification to an Industrial-Light Classification (MPC Reference File No. 16-005592-ZA). ALFA Mutual Insurance Co., Owner Ralph Forbes (Thomas & Hutton), agent requesting an amendment to the Comprehensive Plan Future Land Use Map to change the land use classification from Commercial-Regional to Industrial-Light for 121.53 acres of land on the north side of Jimmy DeLoach Parkway between Benton Boulevard and Highlands Boulevard in Aldermanic District 1. (Property Identification Numbers 2-1016-02-066 & 067).

This amendment is related to a rezoning petition (File No. 16-005592-ZA) submitted by ALFA Mutual Insurance Co., LLC to allow the construction of a multi-warehouse development. The map amendment/rezoning is also on the agenda to change the zoning classification from PUD-C (Planned Unit Development-Community) to P-I-L (Planned Light Industrial) (File No. 16-005592-ZA). The zoning classification must be consistent with the Future Land Use Map classification. (Continued from the meeting of Mach 16, 2017)

## **RESOLUTIONS**

9. Resolution for Georgia Department of Transportation To Incorporate the Existing Portion of Jimmy DeLoach Parkway Into the State Highway System. Request for Council passage of a resolution petitioning the Georgia Department of Transportation to incorporate the existing portion of the Jimmy DeLoach Parkway from US Highway 80 to State Route 307/Bourne Avenue as well as the future connection from US Highway 80 to Interstate 16 into the State Highway System, and assume the responsibility of maintenance and operations. The resolution would also authorize the City Manager to meet with the governing bodies of Chatham County, Bloomingdale, Pooler, and Port Wentworth to request a joint agreement, as each currently has jurisdiction over portions of the Jimmy DeLoach Parkway.

The Jimmy DeLoach Parkway is a major regional transportation facility with high vehicular and commercial vehicle traffic and should not be maintained as a local street. The future western connection from US Highway 80 to Interstate 16 will further increase traffic volumes as it will provide direct access into the Georgia Ports Authority.

Assumption of the Jimmy DeLoach Parkway by the Georgia Department of Transportation will provide relief to all of the jurisdictions currently tasked with maintenance and operation of the roadway classified as a local street. Furthermore, future growth along the corridor will be subject to the development standards and access management set forth by the State.

10. Moratorium on New Hotel Development. Resolution imposing a temporary moratorium on new hotel development in the National Historic Landmark District until implementation of proposed zoning changes addressing hotel development. Proposed resolution and background information will be forthcoming.
- 10.1. Resolution Creating a 90-Day Stay on Enforcement of Section 6-1215, subsections (a), (b), (c), (d), (e) and (h) of the Alcoholic Beverage Ordinance of 2017, relating to bar cards, in order to complete the solicitation process to administer the server permit requirement.

### **MISCELLANEOUS**

11. Final Plat – Yorktown Place, Lot 7 of Lot 25-B Shangri-La Subdivision. Recommend approval of a major subdivision plat of Yorktown Place, Lot 7, being of a portion of Lot 25-B Shangri-La Subdivision located at 400 Tibet Avenue in Aldermanic District 5. The subdivision is comprised of 0.248 acres creating 7 single family lots, with 0.044 acres of common area. Recommend approval.
12. Final Plat – Cumberland Point, Phase 3 Subdivision. Recommend approval of a major subdivision plat of Cumberland Point Subdivision, Phase 3, being of a portion of the Phase 2, Tract K-1, the Highlands Subdivision at Godley Station and Green Space, Cumberland Point, Phase 1A and located at Brickhill Circle in Aldermanic District 1. The subdivision is comprised of 11.612 acres creating 33 single family lots, with 1.560 acres of public right of way and 3.890 acres of green space. Recommend approval.
13. Request to Declare Surplus and Available for Sale to Adjoining Property Owners an Unused City Lane Located at The Rear of Sherman Avenue, East of 22 Fluke Street. Gertrude Walker, petitioner and adjoining property owner, under petition 160207, is requesting the City of Savannah abandon this lane and make it available for sale. The lane is approximately 28.5 feet wide. This potential opportunity would affect four other property owners.

The assessed market land value of the adjoining parcels ranges from \$1.25 - \$1.58 per square foot. All of the lane must be acquired with no remnant remaining. Therefore, if declared surplus, all adjoining property owners will be notified in writing and offered the opportunity to acquire an equitable portion at assessed land value rates. If some owners don't want to participate, then their portion will be offered to remaining interested parties. If owners are not willing to buy all of the lane, then the proposed sale will be canceled.

This petition has been reviewed by Development Services, the Bureau of Public Works & Water Resources, Park & Tree Department, the Bureau of Sanitation, and Real Property Services.

Request to declare surplus and available for sale to adjoining property owners an unused City lane located in the rear of Sherman Avenue, east of 22 Fluke Street, in Aldermanic District 5, and authorization for the City Manager to execute related deeds and closing documents. Recommend approval.

14. Declare A +/- 15-Acre Portion of the 66.5-Acre City-Owned Real Property Located at 4801 Meding Street (PIN 2-0108-01-001) As Surplus and Available for Sale to The Public. The parent tract is one of the last large mostly vacant sites remaining in the urban core of the City of Savannah. It was used as a fairgrounds for decades and one of the buildings present is a large Quonset facility with tall ceiling height and expansive clear space without the obstruction of interior support columns. This building was reportedly used as an aircraft hangar in the past, and, more recently, for storage and film production. There are also administrative and storage/utility buildings present, as well as paved parking areas.

The sale parcel would include all of the existing buildings; thus placing a portion of the property on the tax roll and reducing future demolition and redevelopment costs to the City. The remaining +/- 51 acres would be retained by the City for future parks and recreation development and other potential uses. The City will reserve easements and rights of way for access and utilities, and also establish covenants/restrictions and/or development agreements to ensure the overall parcel is developed in a coordinated and mutually beneficial manner.

Sale of a portion of the property would generate revenue that could potentially recover all or most of the investment in the overall parcel and/or fund other potential initiatives. If declared surplus, staff will prepare a request for proposals to invite sealed bids and proposals from the public and provide due notice via numerous media outlets.

Declare a +/- 15-acre portion of the site located at 4801 Meding Street in Aldermanic District 5 as surplus and available for sale to the public.

### **CITY ATTORNEY ACTION ITEMS**

15. Settlement of Claims.

### **TRAFFIC ENGINEERING REPORTS**

16. Request to Prohibit Commercial Truck Traffic and Parking. Staff recommends that commercial vehicle thru-traffic be prohibited on Highlands and Benton Boulevards, Shellbark Way, Basswood Drive, and Shortleaf Crossing, all in Aldermanic District 1. Traffic Engineering further recommends that parking be prohibited on Shellbark Way, Basswood Drive, and Shortleaf Crossing. The future extension of Benton Boulevard as the Effingham Parkway would make Shellbark Way, Basswood Drive, and Shortleaf Crossing attractive as short cuts to avoid a traffic signal at Benton and Highlands Boulevard.

The roads within the Highlands planned unit development width are 25 feet, allowing for two 12-foot travel lanes only, leaving insufficient space for on street parking. Recommend approval.

### **BIDS, CONTRACTS AND AGREEMENTS**

17. Sweetwater Fire Station – Event No. 4889. Recommend approval to procure construction services from Dabbs-Williams Contractors, LLC in the amount of \$2,846,280.00. The construction services will be used by the Development Services Department to construct a new fire station of 9,760 square feet located at 1751 Grove Point Road in Aldermanic District 6.

While eight vendors were prequalified for this event, seven bids were received.

The MWBE goal for this project is 14% (11% MBE and 3% WBE). Dabbs-Williams Contractors, LLC submitted MWBE participation of 19.2%, with 13.6% MBE utilizing JCS Associates, LLC and 5.6% utilizing Henry Plumbing.

The bid was advertised, opened, and reviewed. Delivery: As Requested. Terms: Net 30 Days. The bidders were:

L.B. Dabbs-Williams Contractors, LLC <sup>(B)</sup> (Savannah, GA)	\$2,846,280.00
Pioneer Construction, Inc. <sup>(A)</sup>	\$2,853,920.00
Holland and Holland, Inc. <sup>(D)</sup>	\$2,995,600.00
Johnson-Laux Construction, LLC <sup>(E)</sup>	\$3,005,120.00
EE Reed Construction, L.P. <sup>(B)</sup>	\$3,088,888.00
Collins Construction Services, Inc. <sup>(F)</sup>	\$3,152,040.00
Paul S. Akins Company, Inc. <sup>(D)</sup>	\$3,238,110.00

Funds are available in the 2017 Budget, Capital Improvements Fund/Capital Improvement Projects/Other Costs/Fire Station Sweetwater (Account No. 311-9207-52842-PB0533). A Pre-Bid Conference was conducted and seven vendors attended. <sup>(A)</sup>Indicates local, minority owned business. <sup>(B)</sup>Indicates local, non-minority owned business. <sup>(D)</sup>Indicates non-local, non-minority owned business. <sup>(E)</sup>Indicates local, woman owned business. <sup>(F)</sup>Indicates non-local, woman owned business. Recommend approval.

18. Approval of a Memorandum of Understanding Between the City of Savannah and Dr. Fernando Perez, Medical Director. Savannah Fire & Emergency Services is requesting approval of a Memorandum of Understanding (MOU) with a Medical Director. The State of Georgia requires public safety agencies to enter into an MOU with a Medical Director in order to establish a State-recognized Emergency Medical Technician (EMT) education program. Savannah Fire wants to improve the medical response capabilities of the Fire Department. The term of this contract is 5 years with no financial obligation to the city. The MOU is a step in the process of establishing an internal EMT training program that will help save citizen lives and save the City of Savannah money. Recommend approval.
  
19. Consent of Assignment Contract for President Street Bio-Solids Dryer Facility (SW-815-13) - Event No. 4382. A Design-Build Agreement for this project was approved at the November 10, 2016 City Council Meeting. The Design-Build firm holding this contract, Layne Heavy Civil, is undergoing an ownership change. The new Design-Build firm, Reynolds Construction, LLC, will include much of the old ownership, and the professional team assigned to the project will remain entirely intact with no lapse in bonding or insurance. Staff requests that Council consent to assignment and allow the current Design-Build Team to continue its work, which is currently progressing well, under the existing contract. By consenting to assignment, the City avoids delay and any potential additional costs associated with delay. The Consent of Assignment form has been reviewed and approved by the City Attorney's designated Contract Attorney (Freeman, Mathis & Gary). Recommend approval.

20. ShoreTel Annual Maintenance – Sole Source Annual Maintenance Agreement – Event No. 5037. Recommend approval to procure an annual maintenance agreement for ShoreTel maintenance from CNP Technologies in the amount of \$37,348.18. The agreement will provide maintenance and support for the ShoreTel system that is used throughout the City for phone service. Some equipment may be purchased under this agreement as well.

This is a sole source because it is critical to have maintenance and support from the original provider to ensure authorized, knowledgeable, and timely vendor support when it is necessary.

This annual maintenance agreement will expire on December 31, 2017. Delivery: As Requested. Terms: Net 30 Days. The vendor is:

S.S. CNP Technologies (Charlotte, NC) <sup>(D)</sup> \$ 37,348.18

Funds are available in the 2017 Budget, Internal Service Fund/Information Technology/Data Processing Equipment Maintenance (Account No. 611-1140-51251). A Pre-Proposal Conference was not held as this is a sole source procurement. <sup>(D)</sup>Indicates non-local, non-minority owned business. Recommend approval.

21. Computerized Maintenance and Asset Management Software – Amendment No. 1 – Event No. 1006. Recommend approval of Amendment No 1 to Woolpert, Inc in the amount of \$138,755.00. The original contract was for the implementation of Cityworks software solution to be in compliance with the Environmental Protection Division's requirement to implement and have a GIS Centric Computer Maintenance Management System (CMMS) software and an asset management system. The initial implementation of Cityworks was used to manage the Sewer and Stormwater Departments' assets. This amendment will expand and extend the use of the Cityworks CMMS and asset management system software to in the Water Operations departments.

The original contract was approved by Council on March 21, 2013 in the amount of \$384,091.00. The total amount of this contract to date, including this modification, is \$522,846.00.

Recommend approval of Amendment No. 1 to Woolpert, Inc. in the amount of \$138,755.00. Funds are available in the 2017 Budget, Water and Sewer Fund/Water Distribution/Computer Hardware/Software (Account No. 521-2503-51510) and Water and Sewer Fund/Water Supply and Treatment/Other Contractual Service (Account No. 521-2502-51295). Recommend approval.

22. Savannah River Landing Dock Repairs – Contract Modification No. 1 – Event No. 3575. Recommend approval of Contract Modification No. 1 to Myrick Marine Contracting Corp in the amount of \$109,763.00.

The State Department of Natural Resources awarded the City a \$1 million grant in 2008 to construct a floating dock system along the 2,200-foot extension of our Riverwalk east of the Marriott for public day-boating use. While the Riverwalk and floating dock system projects were completed by the City, the adjacent private development known as the Savannah River Landing stalled with the Economic Recession, and the Riverwalk was not opened to the public.

In 2015 the unused docks were significantly damaged, largely from heavy wake from passing ships. In October 2015 City Council awarded a contract for \$648,000 to repair the floating dock system, and install wave attenuators to lessen the impact of wake on the docks. As repair work moved forward in 2016, additional damage was discovered to the interior and exterior walers, rods, pile guides, timber fascia boards and concrete floats.

This Contract Modification, for \$109,763, will complete the repair work to the Savannah River Landing floating dock system.

The total amount of this contract to date, including this modification, is \$757,763.00. The second low bid was received from TIC – The Industrial Company in the amount of \$723,395.00. This modification could not have been foreseen by any bidder.

Recommend approval of Contract Modification No. 1 to Myrick Marine Contracting Corp in the amount of \$109,763.00. Funds are available in the 2017 Budget, Capital Improvements Fund/Capital Improvement Projects/Other Costs/Riverwalk Dock Repairs (Account No. 311-9207-52842-OP0149). Recommend approval.

23. Sidewalk, Curb and Cobblestone Repair and Construction – Annual Contract – Event No. 4810. Recommend approval to award an annual contract for sidewalk, curb and cobblestone repair and construction services to HES Environmental (Primary), Savannah Paving Company (Secondary), and Savannah Construction and Preservation, LLC (Tertiary) in the amount of \$1,017,380.00. The services will be used by the Streets Maintenance Department to repair existing concrete or brick sidewalks, the brick and slate walks on Rousakis Plaza and the riverwalk area, and the cobblestone ramps along River Street. Additionally, this contract will be used for new sidewalk construction.

The project included an overall MWBE goal of 14% (12% MBE and 2% WBE). The recommended contractors submitted MWBE participation as follows:



HES Environmental, Inc. submitted 14% MWBE participation, with 12% MBE participation using Economy Masonry and 2% WBE participation using Savannah Construction and Preservation. Savannah Paving Company submitted 14% MWBE participation, with 12% MBE participation using A&K Paving Company and 2% WBE participation using Security Associates of Coastal Georgia. Savannah Construction and Preservation submitted 100% MWBE participation, with 12% MBE participation using Economy Masonry and 88% WBE participation using Savannah Construction and Preservation.

This bid was advertised, opened, and reviewed. The contract term will be from March 30, 2017 to December 31, 2017. Delivery: As Needed. Terms: Net 30 Days. The bidders were:

L.B.	HES Environmental <sup>(B)</sup> (Savannah, GA)	(Primary)	\$1,017,380.00
L.B.	Savannah Paving Company <sup>(D)</sup> (Eden, GA)	(Secondary)	\$1,172,525.00
L.B.	Savannah Construction & Preservation <sup>(E)</sup> (Savannah, GA)	(Tertiary)	\$1,224,615.00
	Savannah River Utilities <sup>(C)</sup>		\$1,471,781.00

Funds are available in the 2017 Budget, General Fund/Streets Maintenance/Other Contractual Services (Account No. 101-2105-51295). A Pre-Bid Conference was conducted and one vendor attended. <sup>(B)</sup>Indicates local, non-minority owned business. <sup>(C)</sup>Indicates non-local, minority-owned business. <sup>(D)</sup>Indicates non-local, non-minority owned business. <sup>(E)</sup>Indicates local, woman-owned business. Recommend approval.

24. Jimmy DeLoach Parkway Turn Lane Extension – Event No. 4928. Recommend approval to procure construction services from Blue, Inc. in the amount of \$75,396.00. The services will be used to extend the westbound turn lane on Jimmy DeLoach Parkway at its intersection with Benton Boulevard. The current length of the turn lane is too short to accommodate the large volume of traffic during peak hours.

This work was previously awarded by Council to E&D Contracting on November 10, 2016. However, the City was forced to rebid the work as the contractor did not have the personnel in place to do the work at that time and was unable to fulfill the contract.

This bid was advertised, opened, and reviewed. Delivery: As Requested. Terms: Net 30 Days. The bidders were:

L.B.	Blue, Inc. (Richmond Hill, GA) <sup>(F)</sup>	\$	75,396.00
	E&D Contracting <sup>(E)</sup>	\$	79,115.00
	Savannah Construction & Preservation <sup>(E)</sup>	\$	87,284.25
	Sandhill A.L.S. Construction, Inc. <sup>(C)</sup>	\$	141,088.00

Funds are available in the 2017 Budget, Capital Improvement Funds/Capital Improvement Projects/Other Costs/DeLoach Turn Lane (Account No. 311-9207-52842-SP0225). A Pre-Bid Conference was conducted and one vendor attended. <sup>(C)</sup>Indicates a non-local, minority-owned business. <sup>(E)</sup>Indicates a local, woman-owned business. <sup>(F)</sup>Indicates a non-local, woman-owned business. Recommend approval.

25. Gwinnett Street Widening Design – Amendment No. 11 – Event No. 3802. Recommend approval of Amendment No. 11 to Hussey, Gay, Bell in the amount of \$24,000.00.

The original contract with Hussey, Gay, Bell was executed in 2004 for the design of the Gwinnett Street widening project. This amendment is for additional City-owned utility coordination and field locates which were necessary due to unforeseen changes in design in the roadway that were not included in the original scope. Also included is the street lighting design for the new bridge over the Springfield Canal and pedestrian lighting for the multi-use trail under the bridge and pedestrian facilities.

The original contract was approved by Council on April 13, 2004 in the amount of \$168,750.00. The total amount of this contract to date, including this modification, is \$937,257.60.

Recommend approval of Amendment No. 11 to Hussey, Gay, Bell in the amount of \$24,000.00. Funds are available in the 2017 Budget, Capital Improvements Fund/Capital Improvement Projects/Other Costs/Gwinnett Street Widening Design (Account No. 311-9207-52842-TE0709). Recommend approval.

26. Street Repair and Resurfacing – Annual Contract Renewal and Contract Modification No. 2 – Event No. 3013. Recommend approval of Contract Modification No. 2, and renewal of an annual contract, with Savannah River Utilities in the amount of \$1,927,931.74.

The Streets Maintenance Department uses this contract for minor street repairs, such as low patches, pavement repairs, and utility cuts, and street resurfacing. The recommended amount of award has increased by \$978,931.74 because the City received an increase in State grant funding from the Georgia Local Maintenance and Improvement Grant (LMIG) program. The awarded grant money totals \$1,483,024.74, and the City is required to offer a 30% match in the amount of \$444,907.00 for 2017. The unit pricing of this contract remains the same as originally awarded.

The project includes an overall M/WBE goal of 19% (14% MBE and 5% WBE). Based on the proposed schedule of M/WBE participation submitted by the low bidder, the overall M/WBE participation will be 100%, with 95% MBE and 5% WBE being performed by Savannah River Utilities and The AVA Group, respectively.

Bids were originally received on April 7, 2015. Two responses were received, but the second bidder did not meet the required M/WBE goal and was deemed non-responsive. The original contract was approved by Council on May 28, 2015 in the amount of \$949,000.00. This is the second of three renewal options. The contract term will be from March 30, 2017 until December 31, 2017. Delivery: As Needed. Terms: Net 30 Days. The bidder was:

L.B. Savannah River Utilities (Springfield, GA) <sup>(C)</sup> \$1,927,931.74

Funds are available in the 2017 Budget, Capital Improvements Fund/Capital Improvement Projects/Other Costs/Local Maintenance and Improvement Grant Program (Account No. 311-9207-52842-SP0330) and General Fund/Streets Maintenance/Construction Supplies and Materials (Account No. 101-2105-51340). A Pre-Bid Conference was not conducted as this is an annual contract renewal. <sup>(C)</sup>Indicates non-local, minority owned business. Recommend approval.

27. Sludge Hauling – Annual Contract Renewal and Contract Modification No. 1 – Event No. 3877. Recommend approval of Contract Modification No. 1 and a renewal of an annual contract for sludge hauling with Denali Water Solutions in the estimated amount of \$540,000.00.

This service is used to haul dewatered sewage sludge from the City of Savannah's President Street Water Reclamation Facility to the landfill. This renewal includes an increase of \$40.55 per load for distances up to 10 miles and \$40.60 per load for distances between 11 and 20 miles. The Water Reclamation Department has agreed to these increases.

Bids were originally received on February 23, 2016. This contract was originally approved by Council on March 15, 2016 in the amount of \$485,850.00. This is the first of one renewal option available. The contract term will be from March 30, 2017 until March 29, 2018. Delivery: As Needed. Terms: Net 30 Days. The bidders were:

L.B. Denali Water Solutions (Russellville, AR) <sup>(D)</sup>	\$	485,850.00*
ADRS Services, Inc. <sup>(B)</sup>	\$	560,000.00*
Waste Management of Georgia <sup>(D)</sup>	\$	780,000.00*

Funds are available in the 2017 Budget, Capital Improvement Projects/Other Costs/Treatment Plant Capital Improvement (Account No. 311-9207-52842-SW0811). A Pre-Bid Conference was not conducted as this is an annual contract renewal. <sup>(B)</sup>Indicates local, non-minority owned business. <sup>(D)</sup>Indicates non-local, non-minority owned business. <sup>(C)</sup>Indicates original bid price. Recommend approval.

28. Backflow Preventers – Annual Contract Renewal – Event No. 3897. Recommend approval to renew an annual contract for backflow preventers with Ferguson Water Works in the amount of \$94,710.62. Backflow preventers are used by the Water Distribution Department to prevent reverse water flow in City water lines and to prevent polluted water from entering the potable water system.

Bids were originally received on February 2, 2016. This contract was originally approved by Council on March 3, 2016. This is the first of two renewal options available. The contract term will be from March 30, 2017 until March 29, 2018. Delivery: As Needed. Terms: Net 30 Days. The bidders were:

L.B. Ferguson Underground Waterworks <sup>(D)</sup> (Pooler, GA)	\$	94,710.62
Delta Municipal Supply Co., Inc. <sup>(D)</sup>	\$	97,059.70
Hughes Supply <sup>(D)</sup>	\$	101,157.60
HD Supply Waterworks <sup>(D)</sup>	\$	108,266.64
Richmond Supply Company <sup>(B)</sup>	\$	217,434.68

Funds are available in the 2017 Budget, Water and Sewer Fund/Sewer Maintenance/Construction Supplies and Materials (Account No. 521-2551-51340) and Internal Service Fund/No Department/Inventory-Central Stores (Account No. 611-0000-11330). A Pre-Bid Conference was not conducted as this is an annual contract renewal. <sup>(B)</sup>Indicates local, non-minority owned business. <sup>(D)</sup>Indicates non-local, non-minority owned business. Recommend approval.

29. Machine and Welding Services – Annual Contract Renewal – Event No. 3938. Recommend approval to renew an annual contract for machine and welding services with P&O Machine Shop in the amount of \$99,715.00. The services will be used for machine shop repairs, welding and fabrication, and miscellaneous plant maintenance by the Public Works and Water Resources Bureau. Two bids were originally submitted; however, one bidder did not provide documentation of qualifications as required by the specifications and was deemed non-responsive.

Bids were originally received on February 2, 2016. This contract was originally approved by Council on March 3, 2016. This is the first of three renewal options available. The contract term will be from March 30, 2017 until December 31, 2017. Delivery: As Needed. Terms: Net 30 Days. The bidder was:

L.B. P&O Machine Shop (Savannah, GA) <sup>(B)</sup> \$ 99,715.00

Funds are available in the 2017 Budget, Water and Sewer Fund/President Street Plant/Other Contractual Service (Account No. 521-2553-51295) and I&D Water Fund/I&D Water Operation/Equipment Maintenance (Account No. 531-2581-51250). A Pre-Bid Conference was not conducted as this is an annual contract renewal. <sup>(B)</sup>Indicates local, non-minority owned business. Recommend approval.

30. Electric Motor Repairs – Annual Contract Renewal – Event No. 3794. Recommend approval to renew an annual contract for electric motor repair with TAW Georgia Service Centers in the amount of \$76,648.00. This contract will be used for rewinding, reconditioning, and repairing electric motors by the Water Reclamation Department, the Industrial and Domestic Water Plant, and various other departments.

Notifications were sent to all known bidders; however, only one bid was received. Bids were originally received on January 19, 2016. This contract was originally approved by Council on February 4, 2016. This is the first of three renewal options available. The contract term will be from March 30, 2017 through December 31, 2017. Delivery: As Needed. Terms: Net 30 Days. The bidder was:

L.B. TAW Georgia Service Centers (Pooler, GA) <sup>(D)</sup> \$76,648.00

Funds are available in the 2017 Budget, Water and Sewer Fund/President Street Plant/Other Contractual Service (Account No. 521-2553-51295) and I&D Water Fund/I&D Water Operation/Equipment Maintenance (Account No. 531-2581-51250). A Pre-Bid Meeting was not conducted as this is an annual contract renewal. <sup>(D)</sup>Indicates non-local, non-minority owned business. Recommend approval.

31. Front Loading Refuse Truck – Event No. 4121. Recommend approval to procure two additional front loader refuse trucks from Bunch Truck and Equipment in the amount of \$483,068.00. The front loader refuse trucks will be used by the Vehicle Maintenance Department to replace trucks that are no longer economical to repair or operate in the Commercial Refuse fleet. The awarded bidder agreed to hold pricing for these trucks. The cost per truck body is \$241,534.00.

Bids were originally received on May 3, 2016. This bid was originally approved by Council on May 26, 2016 for the purchase of one truck. Delivery: As Requested. Terms: Net 30 Days. The bidders were:

L.B. Bunch Truck Equipment <sup>(D)</sup> (Garden City, GA)	\$241,534.00*
Consolidated, dba Wastebuilt <sup>(D)</sup>	\$246,000.00*

Funds are available in the 2017 Budget, Vehicle Replacement Fund/Vehicle Purchases/Vehicular Equipment (Account No. 613-9230-51515). A Pre-Bid Conference was conducted and two vendors attended. <sup>(D)</sup>Indicates non-local, non-minority owned business. <sup>(\*)</sup>Indicates original bid pricing. Recommend approval.

32. Storm Debris Removal – Contract Modification No. 3 – Event No. 3706. Recommend approval of Contract Modification No. 3 to Ceres Environmental Services, Inc. Total costs will vary due to the nature and severity of disaster events.

The original contract was for the removal of storm debris. Council approved the third of four renewal options for this contract at the October 27, 2016 Council meeting in a varying amount based on the nature and severity of disaster events.

This contract modification is needed for stump and root-ball extraction at sites requiring archaeological oversight. Federal Emergency Management Agency Public Assistance Program Guidelines require accredited archeological oversight for stump and root-ball extraction at historic sites such as cemeteries, battlefields, and historic districts to ensure proper handling and documentation of human remains and artifacts. Such oversight requires modification of standard stump extraction processes to allow time for examination and manual excavation, resulting in lost productivity at effected sites.

Recommend approval of Contract Modification No. 3 to Ceres Environmental Services, Inc. in a varying amount based on the nature and severity of disaster events. Funds are available in the 2017 Budget, General Fund/FEMA Reimbursement. Recommend approval.

33. SCMPD Headquarters Roof Replacement – Contract Modification No. 1 – Event No. 4549. Recommend approval of Contract Modification No. 1 to MetalCrafts, Inc., a Tecta America Company, in the amount of \$5,250.00.

The original contract was for the replacement of the Savannah-Chatham Metropolitan Police Department Headquarters roof. This contract modification is needed for the fabrication and installation of new leader heads, fabrication and installation of new downspouts, repairs to the built-in gutter system, and the installation of a new stair access from the elevator shaft to the roof to replace the existing ladder.

This contract was approved by Council on November 10, 2016 in the amount of \$164,590.00. The total amount of this contract to date, including this modification, is \$169,840.00. MetalCrafts, Inc. was the only bidder considered as the second bidder did not meet the M/WBE requirements.

Recommend approval of Contract Modification No. 1 to MetalCrafts, Inc. in the amount of \$5,250.00. Funds are available in the 2017 Budget, Capital Improvements Fund/Capital Improvement Projects/Other Costs/SCMPD HQ Roof Replacement (Account No. 311-9207-52842-PB0239). Recommend approval.

34. Wheelchair Passenger Transport Van – Event No. 4837. Recommend approval to procure a wheelchair passenger van from J.C. Lewis Ford in the amount of \$54,670.56. The wheelchair passenger van will be used by the Leisure Services Therapeutic Recreation Program. This van will replace a unit that is no longer economical to repair or operate.

This bid was advertised, opened, and reviewed. Delivery: As Requested. Terms: Net 30 Days. The bidders were:

L.B.	J.C. Lewis Ford (Savannah, GA) <sup>(B)</sup>	\$	54,670.56
	Creative Bus Sales <sup>(D)</sup>	\$	58,599.00
	O.C. Welch Ford Lincoln, Inc. <sup>(D)</sup>	\$	61,617.00

Funds are available in the 2017 Budget, Vehicle Replacement Fund/Vehicle Purchases/Vehicular Equipment (Account No. 613-9230-51515). A Pre-Bid Conference was conducted and no vendors attended. <sup>(B)</sup>Indicates local, non-minority owned business. <sup>(D)</sup>Indicates non-local, non-minority owned business. Recommend approval.

35. Athletic Equipment – Annual Contract Renewal – Event No. 3547. Recommend approval to renew an annual contract for athletic equipment with Baker's Sports, Inc. in the amount of \$11,886.00 and BSN Sports in the amount of \$29,498.53 for a total contract amount of \$41,384.53. The price increase is due to Baker's Sports, Inc. discontinuing the batting helmets in their original bid and replacing them with new ones. The athletic equipment will be used by various sports teams at several City locations by the Parks and Recreation Services Department.

Bids were originally received on October 20, 2015. The original contract was approved by Council on December 22, 2015 in the amount of \$39,872.53. This is the first of one renewal option available. The contract term will be from March 30, 2017 until March 29, 2018. Delivery: As Requested. Terms: Net 30 Days. The bidders were:

L.B.	Baker's Sports, Inc. (Jacksonville, FL) <sup>(D)</sup>	(Partial Bid)	\$32,406.50*
L.B.	BSN Sports (Jenkintown, PA) <sup>(D)</sup>	(Partial Bid)	\$63,017.30*
	Richmond Supply Company <sup>(B)</sup>	(Partial Bid)	\$ 1,286.40*

Funds are available in the 2017 Budget, General Fund/Athletic Services/Sports and Craft Supplies (Account No. 101-6116-51322). A Pre-Bid Conference was not conducted as this is an annual contract renewal. <sup>(B)</sup>Indicates local, non-minority owned business. <sup>(D)</sup>Indicates non-local, non-minority owned business. <sup>(\*)</sup>Indicates original bid pricing. Recommend approval.

36. Neighborhood Entrance Signs – Event No. 4854. Recommend approval to procure six neighborhood signs from Sign D'Sign in the amount of \$53,257.47. The signs will be constructed at the entrances to the Cann Park, Summerside, Twickenham, Tremont Park, and Feiler Terrace neighborhoods.

The bid was advertised, opened, and reviewed. Delivery: As Requested. Terms: Net 30 Days. The bidders were:

L.B.	Sign D'Sign (Bluffton, SC) <sup>(D)</sup>	\$	53,257.47
	Dabbs-Williams General Contractors <sup>(B)</sup>	\$	115,000.00

Funds are available in the 2017 Budget, Capital Improvements Fund/Capital Improvement Projects/Other Costs-Closed Projects/Feiler Terrace Signs/ Summerside Signs/Twickenham Signs/Cann Park Signs/Tremont Park Signs (Account numbers 311-9207-52843 - PD0212 / PD0213 / PD0214 / PD0311 / PD0312). A Pre-Bid Conference was conducted and no vendors attended. <sup>(B)</sup>Indicates local, non-minority owned business. <sup>(D)</sup>Indicates non-local, non-minority owned business. Recommend approval.

37. Security Services for City Hall, Gamble Building, Broughton Municipal Building and Mobility and Parking Services – Annual Contract Renewal and Contract Modification No. 1 – Event No. 3327. Recommend approval of Contract Modification No. 1 and a renewal of an annual contract for security services with Sunstates Security in the estimated amount of \$746,688.40.



The security services are used to secure City facilities at City Hall, the Broughton Municipal Building, the Gamble Building, City parking garages, and Ellis Square. This renewal includes an increase of \$0.50 per hour for the unarmed security guards in the parking garages so that those wages will meet industry standards. This renewal also includes the addition of armed guards in Ellis Square. Previously, the guards in Ellis Square have been unarmed. The Risk Management and Mobility and Parking Services Departments have agreed to these increases.

Nine proposals were originally received. Of those, five were deemed qualified and fully evaluated. Fee proposals were opened and proposers interviewed.

The method used for this procurement was the request for proposal, which evaluates criteria in addition to cost. Proposals were evaluated on the basis of qualifications and experience, wages, benefits, and training, references, local vendor participation, and fees.

Proposals were originally received on July 7, 2015. The contract was originally approved in Council on January 7, 2016 in the amount of \$718,072.60. This is the first of four renewal options. The contract term will be from March 30, 2017 to December 31, 2017. Delivery: As Requested. Terms: Net 30 Days. The proposers were:

B.P. Sunstates Security (Raleigh, NC) <sup>(F)</sup>	\$ 718,072.60*
Dynamic Security <sup>(D)</sup>	\$ 629,052.84*
Norred & Associates, Inc. <sup>(D)</sup>	\$ 721,962.06*
Security Associates <sup>(B)</sup>	\$ 691,629.12*
AP Security Agency <sup>(B)</sup>	\$ 768,312.00*

Proposers	Qualifications & Experience (40 pts)	Wages, Benefits, & Training (20 pts)	References (10 pts)	Local Participation (5 pts)	Fees (25 pts)	Total (100 pts)
Sunstates Security	37.9	20	9.3	0	21.9	89.1
Dynamic Security	35	13.8	10	0	25	83.8
Norred & Associates	34.9	17	9	0	21.8	82.7
Security Associates of Coastal Georgia	20.8	15	5.3	5	22.7	68.8
AP Security	10.7	5.7	4.7	5	20.5	46.6

Funds are available in the 2017 Budget, General Fund/Risk Administration/Security Guard Services (Account No. 101-1155-51241) and Parking Services Fund/Parking Garages/Security Guard Services (Account No. 561-1114-51241). A Pre-Proposal Conference was not conducted as this is an annual contract renewal. <sup>(B)</sup>Indicates local, non-minority owned business. <sup>(D)</sup>Indicates non-local, non-minority owned business. <sup>(F)</sup>Indicates non-local, woman owned business. <sup>(\*)</sup>Indicates original proposal pricing. Recommend approval.

38. Third Party Administration Services for Risk Management – Annual Contract Renewal – Event No. 4012. Recommend approval to renew an annual contract for third party administrator adjusting services for workers' compensation and auto liability claims with Gallagher Bassett in the estimated amount of \$271,887.00. A 2% yearly increase was agreed upon in the original proposal. The services are needed to control workers' compensation costs for employees injured on the job and auto liability costs associated with City vehicles involved in collisions.

The method used for this procurement was the request for proposal, which evaluates criteria in addition to cost. Proposals were evaluated on the basis of experience and technical competence, program management, coordination and quality assurance, capacity and functionality of claims management information systems, MWBE participation, and fees.

The MWBE goal for this contract was 21% (17% MBE and 4% WBE).

Proposals were originally received July 30, 2013. The contract was originally approved in Council on October 17, 2013. This is the third of four renewal options available. The contract term will expire on December 31, 2017. Delivery: As Needed. Terms: Net 30 Days. The proposers were:

B.P. Gallagher Bassett (Wildwood, MO) <sup>(D)</sup>	\$	256,201.00*
TriStar of America, Inc. <sup>(D)</sup>	\$	414,977.00*
Companion TPA <sup>(D)</sup>	\$	332,530.00*
PMA <sup>(D)</sup>	\$	300,145.00*
Underwriters Safety & Claims <sup>(D)</sup>	\$	301,100.00*
Corvel <sup>(D)</sup>	\$	332,270.00*

Proposer	Specialized Experience and Technical Competence (30 pts)	Program Management, Coordination and Quality Assurance (20 pts)	Capacity and Functionality of Claims Management Information Systems (20 pts)	MWBE Participation (10 pts)	Fees (20 pts)	Total (100 pts)
Gallagher Bassett	29	19	20	0	16	84
TriStar	29	16.5	17	10	4.5	77
Companion	28	16.5	10	10	4.5	69
PMA	18	15	15	6	6.5	60.5
Underwriters Safety and Claims	23	12.5	14.5	2	8	60
Corvel	20	16	13	0	6	55

Funds are available in the 2017 Budget, Risk Management Fund/Worker's Compensation/Administrative Charge (Account No. 621-9806-52239) and Risk Management Fund/Auto Liability/Administrative Charges (Account No. 621-9812-52239). A Pre-Proposal Conference was not conducted as this is an annual contract renewal. <sup>(D)</sup>Indicates non-local non-minority owned business. <sup>(\*)</sup>Indicates original proposal amount. Recommend approval.

39. Water and Sewer Agreement – Highland Falls Phase 4. Land Pros Southeast, LLC has requested a water and sewer agreement for Highland Falls Phase 4. The water and sewer systems have adequate capacity to serve this 25 equivalent residential unit development on Redwall Circle. The agreement is consistent with policy directives given by the Mayor and Aldermen and has been reviewed and approved by the City Attorney for legal format. Recommend approval.

City of Savannah  
 Summary of Solicitations and Responses  
 For March 30, 2017

<u>Event Number</u>	<u>Annual Contract</u>	<u>Description</u>	<u>Local Vendor Available</u>	<u>MWBE Vendor Available</u>	<u>Total Sent</u>	<u>Sent to MWBE</u>	<u>Total Received</u>	<u>Received From MWBE</u>	<u>Estimated Award Value</u>	<u>Estimated MWBE Value</u>	<u>Low Bid Vendor Type</u>	<u>MWBE Sub</u>	<u>Vendor Type</u>	<u>Local Preference Applied</u>
4889		Sweetwater Fire Station	Yes	Yes	8	3	7	3	\$2,846,280.00	\$546,485.76	B	19.2%	13.6%-A	No
5037		ShoreTel Annual Maintenance	No	No	1	0	1	0	\$ 37,348.18	0	D	0	0	No
4810	X	Sidewalk Curb and Cobblestone Repair & Construction	Yes	Yes	340	56	4	2	\$1,017,380.00	\$142,433.20	B E-2%	14%	A-12%	No
4928		Turn Lane Extension	Yes	Yes	456	70	4	4	\$ 75,396.00	\$ 75,396.00	F	0	0	No
3013	X	Street Repair and Resurfacing	Yes	Yes	204	31	2	1	\$1,927,931.74	\$1,927,931.74	C	100%	95%-C 5%-F	No
3877	X	Sludge Hauling	Yes	Yes	360	52	3	0	\$540,000.00	0	D	0	0	No
3897	X	Backflow Preventers	Yes	Yes	131	10	5	0	\$ 94,710.62	0	D	0	0	No
3938	X	Machine and Welding Services	Yes	Yes	374	50	2	0	\$ 99,715.00	0	B	0	0	No
3794		Electric Motor Repairs	Yes	Yes	155	9	1	0	\$ 76,648.00	0	D	0	0	No
4121		Front Loading Refuse Truck	Yes	Yes	159	7	2	0	\$483,068.00	0	D	0	0	No
4837		Wheelchair Passenger Transport Van	Yes	Yes	114	7	3	0	\$ 54,670.56	0	B	0	0	No
3547	X	Athletic Equipment	Yes	Yes	152	11	3	0	\$ 41,384.53	0	D	0	0	No

City of Savannah  
Summary of Solicitations and Responses  
For March 30, 2017

<u>Event Number</u>	<u>Annual Contract</u>	<u>Description</u>	<u>Local Vendor Available</u>	<u>MWBE Vendor Available</u>	<u>Total Sent</u>	<u>Sent to MWBE</u>	<u>Total Received</u>	<u>Received From MWBE</u>	<u>Estimated Award Value</u>	<u>Estimated MWBE Value</u>	<u>Low Bid Vendor Type</u>	<u>MWBE Sub</u>	<u>Vendor Type</u>	<u>Local Preference Applied</u>
4854		Neighborhood Entrance Signs	Yes	Yes	350	62	2	0	\$ 53,257.47	0	D	0	0	No
3327	X	Security Services for City Hall, Gamble Building, BMB, & M&P Services	Yes	Yes	313	47	9	1	\$ 746,688.40	\$746,688.40	F	0	0	No
4012	X	Third Party Administration Services for Risk Management	Yes	Yes	67	9	6	0	\$271,887.00	0	D	0	0	No

Vendor(s)\*

- A. Local Minority Owned Business
- B. Local Non-Minority Owned Business
- C. Non-Local Minority Owned Business
- D. Non-Local Non-Minority Owned Business
- E. Woman Owned Business
- F. Non-Local Woman Owned Business
- G. Local Non-Profit Organization