

AGENDA

MEETING OF THE MAYOR AND ALDERMEN

FEBRUARY 16, 2017

1. Approval of the summary/final minutes for the City Manager's briefing of February 2, 2017.
2. Approval of the summary/final minutes for the City Council meeting of February 2, 2017.
3. Approval of the summary/final minutes for the State of the City Address of February 9, 2017
4. An appearance by representatives from Leopold's Ice Cream and Live Oak Public Libraries for a reading of the winning poems and presentation of awards for the 6th Annual Leopold's Creative Writing Challenge.
5. An appearance by Dawn Odom, St. Vincent's Academy Director of Athletics, to recognize St. Vincent's Volleyball Team for winning the State Championship.

ALCOHOLIC BEVERAGE LICENSE HEARINGS

6. Jigar A. Patel for 1004 Victorian Market, LLC t/a Victorian Market, requesting beer and wine (package) license at 1004 Abercorn Street, which is located between Waldburg Street and Park Avenue in District 2. The applicant plans to operate a convenience store. (New location/owner/request) Recommend approval.
7. Faridone Syidi for United Investments Associations LLC t/a Star Food Mart, requesting beer and wine (package) license at located 2016 Delesseps Avenue, which is between Springhill Road and Cuba Avenue in District 3. The applicant plans to operate a convenience store. (New owner/existing business) Recommend approval.

ZONING HEARINGS

8. Amendment to the Historic District Zoning Ordinance (Sec.8-3030 (n)) Design Standards to Incorporate a Tree Lawn Ordinance (MPC File No. 16-004372-ZA). Petitioner Philip Perrone is requesting to amend text to the City of Savannah Zoning Ordinance for Section 8-3030 (n) (Historic District Design Standards) “to create the first and only ordinance which preserves and protects tree lawns and tree wells for the greater public good”. The proposed text amendment seeks to include requirements for “...a tree lawn or tree well to be established or restored for any new construction or substantial rehabilitation” within the Historic District. The intent is to prevent the continued loss and deterioration of tree lawns in the event of in-fill development.

The proposed ordinance requires a tree lawn to be restored or constructed if there is any new construction of a principal or accessory building which abuts a street right-of-way (excluding lanes), any addition of at least 500 square feet to a principal or accessory building which abuts a street right-of-way (excluding lanes), and, if rehabilitation of an existing building(s) which abuts a street right-of-way increases the fair market value of the building(s) by at least 50% according to the most recent tax record from the Chatham County Board of Assessors.

The Planning Commission recommended approval of the request to amend Article B, Section 8-3030 (n), which incorporates a Tree Lawn Ordinance into the Historic District Zoning Ordinance. (Continued from the meeting of November 22, 2016). Recommend continuance to the meeting of March 16, 2017.

9. Amendment to the City of Savannah Zoning Ordinance Sections 8-3028 (Victorian District), 8-3029 (Cuyler-Brownsville District), and 8-3222 (Mid-City District) to Incorporate a Tree Lawn Ordinance (MPC File No. 16-005130-ZA). Petitioner Philip Perrone wishes “to create the first and only ordinance which preserves and protects tree lawns and tree wells for the greater public good.” The proposed text amendment seeks to include requirements for “...a tree lawn or tree well to be established or restored for any new construction or substantial rehabilitation” within four of Savannah’s Historic Districts. The intent is to prevent the continued loss and deterioration of tree lawns commonly resulting from in-fill development.

The proposed ordinance requires that a tree lawn be restored or constructed if there is any new construction of a principal or accessory building which abuts a street right-of-way (excluding lanes), any addition of at least 500 square feet to a principal or accessory building which abuts a street right-of-way (excluding lanes), and, rehabilitation of an existing building(s) which abuts a street right-of-way (excluding lanes) in which the costs exceed 50% of the fair market value of the building(s), according to the most recent tax record from the Chatham County Board of Assessors.

The Planning Commission recommended approval of the request to amend Article B, Section 8-3028, Section 8-3029, and Section 8-3222 to incorporate a Tree Lawn Ordinance into the Victorian Planned Neighborhood Conservation District, Cuyler-Brownsville Planned Neighborhood Conservation District, and Mid-City District Zoning Ordinances. (Continued from the meeting of November 22, 2016). Recommend continuance to the meeting of March 16, 2017.

10. Amendment to the City of Savannah Zoning Ordinance Section 8-3025(d), Development Standard for Attached and Row Residential Dwellings in the RIP-B Zoning District, from 10 Feet to 20 Feet (MPC Reference File No. 16-006908-ZA). Metropolitan Planning Commission staff conducted a study to amend text pertaining to the RIP-B (Residential, Medium Density) zoning district. The proposed text amendment is intended to modify the Minimum Lot Width Development Standard for Attached and Row residential dwellings in the RIP-B district from 10 feet to 20 feet.

Since 20-foot-minimum lot widths are a common occurrence for proposed and existing development within the RIP-B zoning district, especially regarding attached or row houses, this amendment would ensure consistency in land use and clarity in the zoning ordinance.

The Planning Commission and staff recommended approval of the request to amend Sec. 8-3025(d) Minimum Lot Width Development Standard for Attached and Row residential dwellings in the RIP-B zoning district from 10 feet to 20 feet.

11. Rezone 1920 Mills B. Lane Boulevard From a B-C (Community Business) and R-6 (One-family Residential) Zoning Classification to a B-G-2 (General Business, Transition 2) Zoning Classification (MPC Reference File No. 16-006726-ZA). James P. Gerard, agent for William J. Kehoe, III, wishes to rezone a 0.9-acre property located at 1920 Mills B. Lane Boulevard from B-C and R-6 to B-G-2, in order construct a warehouse and accessory show room with office space for the wholesale of HVAC parts and supplies. This proposed use is classified under use number 75 which allows for "Wholesaling or warehousing", and is permitted by right in the B-G-2 zoning district.

Mills B. Lane Boulevard currently provides access to existing industrial-like uses, commercial uses and residential uses. Given that the B-G-2 zoning district's intent is to "protect older mixed use residential/commercial areas of the city in which compatible business and industrial-like activities are permitted in proximity to residential uses", this designation would allow both the applicant the right to build an HVAC warehouse and showroom, and for the neighborhood to be supported.

This rezoning is also supported by the Liberty City Neighborhood Association Executive Committee and is consistent with the Tricentennial Plan Commercial-Suburban land use classification for allowing, "Intermediate scale business districts supporting shopping centers and corridor commercial uses." (p. 2-7).

The Planning Commission and Staff recommended approval at the January 10, 2017 Regular Meeting.

12. Rezone 1908 Mills B. Lane Boulevard From a B-C (Community Business) and R-6 (One-family Residential) Zoning Classification to a B-G-2 (General Business, Transition 2) Zoning Classification (MPC Reference File No. 16-006727-ZA). James P. Gerard, agent for William J. Kehoe III, wishes to rezone a 1.37-acre property located at 1908 Mills B. Lane Boulevard from B-C and R-6 to B-G-2, in order construct a warehouse and accessory show room with office space for the wholesale of HVAC parts and supplies. This proposed use is classified under use number 75 which allows for "Wholesaling or warehousing", and is permitted by right in the B-G-2 zoning district.

Mills B. Lane Boulevard currently provides access to existing industrial-like uses, commercial uses and residential uses. Given that the B-G-2 zoning district's intent is to "protect older mixed use residential/commercial areas of the city in which compatible business and industrial-like activities are permitted in proximity to residential uses," this designation would allow both the applicant the right to build an HVAC warehouse and showroom, and for the neighborhood to be supported.

This rezoning is also supported by the Liberty City Neighborhood Association Executive Committee and is consistent with the Tricentennial Plan Commercial-Suburban land use classification for allowing, "Intermediate scale business districts supporting shopping centers and corridor commercial uses." (p. 2-7).

The Planning Commission and Staff recommended approval at the January 10, 2017, Regular Meeting.

13. Rezone 11907 and 11911 Apache Avenue From P-R-4 (Planned Four Family Residential) Zoning Classification to a P-R-M-24 (Planned Multifamily Residential- 24 units per net acre) Zoning Classification (MPC Reference File No. 16-006607-ZA). Requested by Beacon Builders Inc. owner/petitioner James Wilson.

The existing P-R-4 classification is a residential zoning district that permits a maximum of 12 dwelling units per net acre. Abutting properties on the north and south sides of the subject properties are also zoned P-R-4.

The petitioner wishes to rezone the property to accommodate multifamily residential development and permit a density of 24 units per net acre of land. Considering the development pattern in the vicinity of the subject properties, multifamily residential uses are appropriate in this area. The Future Land Use Map designation for the properties, Residential – General, indicates that the use is appropriate as well. The City Council is tasked with establishing the appropriate density when adopting a zoning change to an R-M district. The Planning Commission finds that the proposed density, 24 units per acre, is too high based on the fact that the subject sites abut single family residential uses and lower density multifamily uses.

The Planning Commission recommends denial of the requested zoning change and alternatively recommends that the subject properties be rezoned to the P-R-M-18 zoning classification which would allow the redevelopment of the property with a compatible use and is more in keeping with surrounding densities.

14. Amendment to the Comprehensive Plan Future Land Use Map From a Commercial Regional Classification to an Industry-Light Classification (MPC Reference File No. 16-005592-ZA). ALFA Mutual Insurance Co., Owner Ralph Forbes (Thomas &Hutton), agent requesting an amendment to the Comprehensive Plan Future Land Use Map to change the land use classification from Commercial-Regional to Industrial-Light for 121.53 acres of land on the north side of Jimmy DeLoach Parkway between Benton Boulevard and Highlands Boulevard. (Property Identification Numbers 2-1016-02-066 & 067).

This amendment is related to a rezoning petition (File No. 16-005592-ZA) submitted by ALFA Mutual Insurance Co., LLC to allow the construction of a multi-warehouse development. The map amendment/rezoning is also on the agenda to change the zoning classification from PUD-C (Planned Unit Development-Community) to P-I-L (Planned Light Industrial) (File No. 16-005592-ZA). The zoning classification must be consistent with the Future Land Use Map classification.

15. Rezone 121.53 acres on Jimmy DeLoach Parkway From PUD-C (Planned Unit Development Community) Zoning Classification to a P-I-L (Planned Light Industrial) Zoning Classification (MPC Reference File No. 16-005458-CPA). ALFA Mutual Insurance Co., Owner Ralph Forbes (Thomas &Hutton), agent for petitioner, seeks to rezone 121.53 acres of land on Jimmy DeLoach Parkway, between Benton Boulevard and Highlands Boulevard, from a PUD-C (Planned Unit Development-Community) zoning classification to a P-I-L (Planned Light Industrial) zoning classification. The petitioner also seeks to remove the property from the Godley Station Master Plan. The Property Identification Numbers are: 2-1016-02-066 & 067.

The rezoning is requested to allow the petitioner to construct a multi-warehouse development with upwards of 1.6 million square feet of building area.

A related Comprehensive Plan Future Land Use Map amendment is also on the agenda to change the future land use classification from Commercial-Regional to Industrial-Light (File No. 16-005458-CPA).

ORDINANCES

First and Second Readings

16. Cohen Street Parking Prohibited. An ordinance to prohibit on the north side of Cohen Street from Selma Street to West Boundary in order to facilitate proper traffic flow.
17. Parking Prohibited on The South Side of Selma Street. An ordinance to prohibit parking on the south side of Selma Street from Berrien Street to Cohen Street in order to facilitate proper traffic flow.
18. Prohibit Parking 290 Feet West of Deerfield Road. An ordinance to prohibit parking for 290 feet west of Deerfield Road on the south side of Winwood Place, and west of Deerfield Road for 150 feet on the north side of Winwood Place.
19. Updating City of Savannah Radar Speed Limit to Allow Enforcement. An ordinance to reduce the speed limit on Victory Drive between East Broad Street and Legion Drive (Thunderbolt west city limits) from 40 MPH to 35 MPH. Also recommend that segments of Ash Street, Skidaway Road, and Shannon Street be added to the radar permit to allow for enforcement.

RESOLUTIONS

20. Bicycle Friendly Community. A resolution supporting the City's effort to remain a bicycle friendly community. This resolution is a part of an application that is required every three years by the League of American Cyclists. The league rates cities based on a variety of factors and assigns a rank of platinum to honorable mention. The City's current rank is bronze level (an improvement from honorable mention three years before). Recommend approval.

MISCELLANEOUS

City Attorney Action Items

21. Settlement of Workers' Compensation Claim.

BIDS, CONTRACTS AND AGREEMENTS

22. Facility Encroachment Agreement with CSX Transportation, Inc. – Louisville Road Water Line Replacement. A resolution to authorize the City Manager to sign the Facility Encroachment Agreement with CSX Transportation, Inc. for one 12-inch-diameter water line crossing to the CSX right-of-way at Louisville Road at Telfair Road. It is agreed that the City will pay CSX a one-time license fee of \$500.00, Railroad Protective Liability Insurance Fee of \$750.00 and a General Liability Insurance Surcharge of \$375.00 for a total of \$1,625.00. Funds are available in the 2017 Budget Account No. (311-9207-52842-WT0139) Capital Improvements Fund/Capital Improvements Projects/Other Costs/Miscellaneous Water Lines. Recommend approval.
23. Lease of Conduit Agreement – Hargray of Georgia, Inc. Hargray has requested use of existing City underground conduit to run fiber optic cable in the specific and limited area of East Broad Street and East Bay Street. In exchange, Hargray will provide existing conduit for the City's use on East Broad Street from East Bay Street to East President Street. This will allow each entity to use conduit from the other entity to extend fiber connectivity to designated endpoints. The conduit would be leased to each entity for a term of 20 years. The cost of this agreement is one dollar for each entity. Recommend approval.
24. Public Safety Radio Replacements – Sole Source – Event No. 4917. Recommend approval to procure 293 radios and related equipment from Motorola Solutions in the amount of \$1,334,573.98. The Savannah Chatham Metropolitan Police Department (SCMPD) will use the radios for communications between officers in the field and dispatch. This is a sole source because the City uses a proprietary data feature of the Motorola

radios for unit location. This uses a GPS functionality that will allow dispatch to track the location of SCMPD officers and Savannah Fire and Emergency Services (SFES) firefighters in the field. This functionality will be implemented for SCMPD and SFES following the replacement of these radios. The location services provided through the Motorola radios leverages existing capacity within the radio system for this location data transfer and data throughput. Radios purchased from other providers use a different data transfer protocol and would require an expansion of radio channels to accommodate the data.

Delivery: As Requested. Terms: Net 30 Days. The vendor is:

S.S. Motorola Solutions (Lawrenceville, GA) ^(D) \$ 1,334,573.98

Funds are available in the 2017 Budget, Radio Replacement Fund/Radio Equipment/Small Fixed Assets (Account No. 614-9242-51321). A Pre-Proposal Conference was not conducted as this is a sole source procurement. ^(D)Indicates non-local, non-minority owned business. Recommend approval.

25. Leadership in Police Organization Training – Sole Source – Event No. 4919. Recommend approval to procure leadership in police organizations training from International Association of Chiefs of Police (IACP) in the amount of \$28,476.00. Savannah Chatham Metropolitan Police Department personnel will receive 15 days of leadership training, mentoring, and instruction.

This is a sole source because this company is the only known supplier providing this specialized training geared toward law enforcement personnel. The IACP course format, which adopts the Leadership Thought Process as the common problem analysis and solving model and emphasizes every officer as a leader, is so unique that it is copyrighted. SCMPD has used the program for three years to bring about internal cultural change and improve leadership at all levels.

Delivery: As Requested. Terms: Net 30 Days. The vendor is:

S.S. International Association of Chiefs of Police ^(D) \$28,476.00
(Alexandria, VA)

Funds are available in the 2017 Budget, General Fund/Training and Recruitment/ Professional Purchase Services (Account No. 101-4245-51238). A Pre-Proposal Conference was not conducted as this is a sole source procurement. ^(D)Indicates non-local, non-minority owned business. Recommend approval.

26. Flow Injection Analyzer – Event No. 4759. Recommend approval to procure a flow injection analyzer from Hach Company in the amount of \$76,257.50. The Water Reclamation Department will use the flow injection analyzer to perform detailed wastewater, watershed, and industrial pretreatment analyses.

The method used for this procurement was the request for proposals, which evaluates criteria in addition to cost. Proposals were evaluated on the basis of qualifications and experience, technical capabilities, fees, references, MWBE participation, and local vendor participation.

No numerical MWBE goals were established for this project, but proposers were encouraged to achieve the highest possible MWBE participation and were allotted a maximum of 10 points in the evaluation criteria if the firm submitted the participation of a combination of prime and sub-contractors. Proposers submitting less than the highest participation were then scored on a prorated scale based on the submitted percentage of participation compared to the highest percentage submitted.

This proposal was advertised, opened, and reviewed. Delivery: As Requested. Terms: Net 30 Days. The proposers were:

B.P. Hach Company (Loveland, CO) ^(D)	\$ 76,257.50
Skalar, Inc. ^(D)	\$ 141,495.00

Proposer	Qualifications and Experience (35 pts)	Technical Capabilities (25 pts)	Fees (20 pts)	References (5 pts)	MWBE Participation (10 pts)	Local Vendor Participation (5 pts)	Total (100 pts)
Hach Company	35	25	20	5	0	0	85
Skalar, Inc.	35	25	10.78	5	0	0	75.8

Funds are available in the 2017 Budget, Water and Sewer Fund/President Street Plant/Equipment Repair Parts (Account No. 521-2553-51335). A Pre-Proposal Conference was not conducted as this event was a re-issue of a previous proposal. ^(D)Indicates non-local, non-minority owned business. Recommend approval.

27. BMB Chiller Replacement – Emergency Purchase – Event No. 4931. Notification of an emergency procurement of a chiller from Mingledorff’s in the amount of \$61,438.00. The current chiller at the Broughton Municipal Building is inoperable and is unable to be repaired. A new chiller must be installed so that the building’s temperature can be regulated consistently. The reason this vendor was selected was because it had the necessary equipment and could deliver it as soon as possible.

Delivery: Immediately. Terms: Net 30 Days. The vendor is:

E.P. Mingledorff's (Norcross, GA) ^(D) \$ 61,438.00

Funds are available in the 2017 Budget, Capital Improvements Fund/Capital Improvement Projects/Other Costs/BMB Chiller Replacement (Account No. 311-9207-52842-PB0337). A Pre-Proposal Conference was not conducted as this is an emergency procurement. ^(D)Indicates non-local, non-minority owned business. Recommend approval.

- 28. Network Maintenance and Purchases – Annual Contract Renewal – Event No. 3886. Recommend approval to renew an annual contract for network maintenance and purchases with Layer 3 Communications in the amount of \$408,532.07. The Information Technology Department will use the contract for hardware and software maintenance for designated equipment from Juniper, Aruba, and Palo Alto Networks. The contract provides services that are integral to the operations of the Data Center and all network locations, as well as indoor wireless capabilities at designated City facilities. The contract also includes equipment procurement and implementation services for 2017 projects.

The method used for this procurement was the request for proposal, which evaluates criteria in addition to cost. Proposals were evaluated on the basis of qualifications and experience, scope and requirements, fees, references, MWBE participation, and local vendor participation.

The MWBE goal for this proposal was 12% (12% MBE and 0% WBE).

Notifications were sent to all known vendors; however, only one response was received. Proposals were originally received on February 2, 2016. The contract was approved by Council on February 18, 2016. This contract was also modified by Council on September 1 and September 29, 2016. The total amount of all modifications to date is \$48,637.67.

This is the first of three renewal options. The contract term will be from February 16, 2017 to February 15, 2018. Delivery: As Requested. Terms: Net 30 Days. The proposer is:

B.P. Layer 3 Communications (Norcross, GA) ^(D) \$408,532.07

Proposer	Qualifications and Experience (30 pts)	Scope and Requirements (30 pts)	Fees (20 pts)	References (5 pts)	MWBE Participation (10 pts)	Local Vendor Participation (5 pts)	Total (100 pts)
Layer 3 Communications	30	30	20	5	0	0	85

Funds are available in the 2017 Budget, Internal Services Fund/Information Technology/Data Processing Equipment Maintenance (Account No. 611-1140-51251). A Pre-Proposal Conference was not conducted as this is an annual contract renewal. ^(D)Indicates non-local, non-minority owned business. Recommend approval.

29. Cemetery Management Software – Event No. 4654. Recommend approval to procure cemetery management software from CemSites in the amount of \$199,730.00. This system will replace the current Cemeteries Department database and will streamline department processes to improve accuracy and efficiency. The new software solution will present multiple features, such as interactive mapping and inventory management, and will safeguard vital cemetery records by providing digital backup. The system also offers a mobile application that can provide the public with a user-friendly method of locating burial sites and schedules of current interments.

The method used for this procurement was the request for proposals, which evaluates criteria in addition to cost. Proposals were evaluated on the basis of qualifications and experience, software capabilities, fees, references, MWBE participation, and local vendor participation.

No numerical MWBE goals were established for this project, but proposers were encouraged to achieve the highest possible MWBE participation and were allotted a maximum of 10 points in the evaluation criteria if the firm submitted the participation of a combination of prime and sub-contractors. Proposers submitting less than the highest participation were then scored on a prorated scale based on the submitted percentage of participation compared to the highest percentage submitted.

This proposal was advertised, opened, and reviewed. Delivery: As Requested. Terms: Net 30 Days. The proposer is:

B.P. CemSites (Perryopolis, PA) ^(D) \$ 199,730.00

Proposer	Qualifications and Experience (30 pts)	Software Capabilities (20 pts)	Fees (25 pts)	References (10 pts)	MWBE Participation (10 pts)	Local Vendor Participation (5 pts)	Total (100 pts)
CemSites	30	20	25	10	0	0	85

Funds are available in the 2017 Budget, Capital Improvements Fund/Capital Improvement Projects/Other Costs/Cemetery Software Upgrade (Account No. 311-9207-52842-CM0206). A Pre-Proposal Conference was conducted and no vendors attended. ^(D)Indicates non-local, non-minority owned business. Recommend approval.

30. Govern Annual Maintenance – Sole Source – Event No. 4918. Recommend approval to procure an annual maintenance agreement for Govern Software from MS Govern in the amount of \$83,679.07. The agreement will provide maintenance and support for the Govern Revenue applications for property taxes, central cashiering, and business licenses. This is a sole source because MS Govern is the original developer of the software. It is critical to have maintenance and support from the original provider to ensure authorized, knowledgeable, and timely vendor support when it is necessary.

Delivery: As Requested. Terms: Net 30 Days. The vendor is:

S.S. MS Govern (Ottawa, ON) ^(D) \$ 83,679.07

Funds are available in the 2017 Budget, Internal Service Fund/Information Technology/Data Processing Equipment Maintenance (Account No. 611-1140-51251). A Pre-Proposal Conference was not conducted as this is a sole source procurement. ^(D)Indicates non-local, non-minority owned business. Recommend approval.

31. Energov Annual Maintenance – Sole Source – Event No. 4925. Recommend approval to procure Energov annual maintenance and support from Tyler Technologies in the amount of \$42,197.40. The services will provide maintenance and support for City permitting, plan review, and code enforcement software.

This is a sole source because Tyler Technology is the original provider of this software. It is critical to have maintenance and support from the original provider to ensure authorized, knowledgeable, and timely vendor support when it is necessary.

Delivery: As Requested. Terms: Net 30 Days. The vendor is:

S.S. Tyler Technology (Duluth, GA) ^(D) \$ 42,197.40

Funds are available in the 2017 Budget, Internal Services Fund/Information Technology/Data Processing Equipment Maintenance (Account No. 611-1140-51251). A Pre-Proposal Conference was not conducted as this is a sole source procurement. ^(D)Indicates non-local, non-minority owned business. Recommend approval.

32. Sylvan Terrace Park and Walking Trail – Event No. 4724. Recommend approval to procure construction services from Savannah Construction and Preservation in the amount of \$36,144.20. The services will be used to construct a park and walking trail at Sylvan Terrace in District 5.

This bid was advertised, opened, and reviewed. Delivery: As Requested. Terms: Net 30 Days. The bidders were:

L.B. Savannah Construction & Preservation ^(B)	\$	36,144.20
(Savannah, GA)		
Sandhill A.L.S. ^(C)	\$	42,116.00
SABE ^(A)	\$	51,818.00
E & D Contracting ^(E)	\$	54,917.00
Savannah Paving ^(D)	\$	51,818.00

Funds are available in the 2017 Budget, Capital Improvements Fund/Capital Improvement Projects/Parks and Recreation Department/Sylvan Terrace Park (Account Number 311-9207-52842-RE0133). This project is being funded by SPLOST VI, District 5 funding. A Pre-Bid Conference was conducted and three vendors attended. ^(A)Indicates local, minority-owned business. ^(B)Indicates local, non-minority owned business. ^(C)Indicates non-local, minority owned business. ^(D)Indicates non-local, non-minority owned business. ^(E)Indicates local, woman-owned business. Recommend approval.

33. Personal Paper Products – Annual Contract – Event No. 4769. Recommend approval to award an annual contract for personal paper products to Paper Chemical Supply in the amount of \$60,232.72. The personal paper products will be maintained in inventory at the Central Warehouse and will be used by various city departments.

The apparent low bidders were not selected because they did not meet specifications.

This bid was advertised, opened, and received. The contract term will be from February 16, 2017 to February 15, 2018. Delivery: As Needed. Terms: Net 30 Days. The bidders were:

L.B. Paper Chemical (Savannah, GA) ^(B)	\$	60,232.72
Pyramid Paper Company ^(D) (Partial Bid)	\$	3,521.56
Central Poly Corp. ^(D) (Partial Bid)	\$	55,390.00
Veritiv/Unisource ^(D)	\$	56,405.10*
Haskins-Doyle Chemical Supply ^(B)	\$	59,304.79*
Clearwater Distribution ^(D) (Partial Bid)	\$	60,671.75
Dade Paper ^(D)	\$	60,886.90
VIP Office Furniture & Supply ^(E)	\$	63,441.23
Battle & Battle Distributors ^(F)	\$	65,560.08

Funds are available in the 2017 Budget, Internal Service Fund/Inventory/Central Stores (Account No. 611-0000-11330). A pre-bid conference was conducted and no vendors attended. ^(B)Indicates local, non-minority owned business. ^(D)Indicates non-local, non-minority owned business. ^(E)Indicates local, woman-owned business. ^(F)Indicates non-local, woman-owned business. ^(*)Indicates bidder not meeting specifications. Recommend approval.

34. Water and Sewer Agreement – Georgia Commerce Centre II – Rail Spur. McDonald Development Company has requested a water and sewer agreement for Georgia Commerce Center II – Rail Spur. The water and sewer systems have adequate capacity to serve this development on Telfair Road. The agreement is consistent with policy directives given by the Mayor and Aldermen and has been reviewed and approved by the City Attorney for legal format. Recommend approval.

35. Replacement of 16 Video Wall Monitors – Savannah/Hilton Head International Airport. The Savannah Airport Commission requests approval for the replacement of sixteen Video Wall Monitors (Emergency Replacement) with Infax, Inc. in the amount of \$53,110.18. The Video Wall Displays that are installed in baggage claim, sustained water damage as a result of Hurricane Matthew. As a result, most of the monitors are failing. The project will consist of the replacement of the sixteen failing monitors, with new 49” LG Displays. This project was not budgeted for 2017, but because the Video Walls are used to display advertisements from our marketing customers, the repairs are critical and time sensitive. Infax is the provider for the current Video Wall Systems, and since this is a repair to an existing system, this is a sole source procurement. Recommend approval.

36. Interactive Education Training Learning Suite – Savannah/Hilton Head International Airport. The Savannah Airport Commission requests approval to upgrade our Interactive Education Training Learning Suite from AAE (American Association of Airport Executives) in the amount not to exceed \$150,000.00. The Interactive Education Training Learning Suite (IET-LS) program is specific to Airport Security, Movement Area, and Non-Movement Area training. Our existing video training system is almost 15 years old and outdated requiring an upgrade to the existing set of training modules. Staff recommends procuring the IET-LS as a sole source item from AAE to upgrade the existing AAE training modules. Recommend approval.

37. Professional Services with Ailevon Pacific Air Service Consulting – Savannah/Hilton Head International Airport. The Savannah Airport Commission (SAC) requests approval of a contract with Ailevon Pacific Air Service Consulting (APAC) in the amount of \$135,000.00. The Airport has been utilizing the services of Brad DiFiore, Managing Director of Ailevon, since mid-2012, to enhance the Airport’s efforts to attract new air service and/or new routes, as well as enhance our existing air service. The initial professional services agreement term commenced on January 7, 2015 and continued December 31, 2015. The renewal contract for professional services with APAC will be effective January 1, 2016 through December 31, 2017. This represents a \$10,000 increase over the \$125,000 that was paid in 2014 and 2015. Recommend approval.

38. Post Hurricane Stimulus Marketing Efforts – Savannah/Hilton Head International Airport. The Savannah Airport Commission requests approval of Post Hurricane Stimulus Marketing Efforts related to the Hilton Head Island Chamber of Commerce in the amount of \$100,000.00. Following Hurricane Matthew, the Hilton Head Island Chamber of Commerce received \$300,000 emergency funding from the Town of Hilton Head Island for the purpose of conducting an “Open for Business” marketing campaign. To assist the Chamber in their efforts to bring visitors back after the hurricane, the Airport committed \$100,000.00 to the campaign. In return, the Savannah/Hilton Head International Airport logo was included in all advertising, and the campaign was focused in SAV’s key nonstop fly markets. The funding is allowed under the FAA’s revenue use guidelines that allow for paying a share of the costs for destination marketing if the advertising or promotional material includes the airport. Recommend approval.

City of Savannah
 Summary of Solicitations and Responses
 For February 16, 2017

<u>Event Number</u>	<u>Annual Contract</u>	<u>Description</u>	<u>Local Vendor Available</u>	<u>MWBE Vendor Available</u>	<u>Total Sent</u>	<u>Sent to MWBE</u>	<u>Total Received</u>	<u>Received From MWBE</u>	<u>Estimated Award Value</u>	<u>Estimated MWBE Value</u>	<u>Low Bid Vendor Type</u>	<u>MWBE Sub</u>	<u>Vendor Type</u>	<u>Local Preference Applied</u>
4917		Public Safety Radio Replacements	No	No	1	0	1	0	\$1,334,573.98	0	D	0	0	No
4919		Leadership in Police Organization Training	No	No	1	0	1	0	\$ 28,476.00	0	D	0	0	No
4759		Flow Injection Analyzer	Yes	Yes	55	6	2	0	\$ 76,257.50	0	D	0	0	No
4931		BMB Chiller Replacement	No	No	1	0	1	0	\$ 61,438.00	0	D	0	0	No
3886	X	Network Maintenance and Purchases	Yes	Yes	502	71	1	0	\$ 408,532.07	0	D	0	0	No
4654		Cemetery Management Software	Yes	Yes	346	46	1	0	\$ 199,730.00	0	D	0	0	No
4918		Govern Annual Maintenance	No	No	1	0	1	0	\$ 83,679.07	0	D	0	0	No
4925		Energov Annual Maintenance	No	No	1	0	1	0	\$ 42,197.40	0	D	0	0	No
4724		Sylvan Terrace Park and Walking Trail	Yes	Yes	750	113	5	3	\$ 36,144.20	0	B	0	0	No
4769	X	Personal Paper Products	Yes	Yes	144	33	9	2	\$ 60,232.72	0	B	0	0	No

Vendor(s)*

- A. Local Minority Owned Business
- B. Local Non-Minority Owned Business
- C. Non-Local Minority Owned Business
- D. Non-Local Non-Minority Owned Business
- E. Woman Owned Business
- F. Non-Local Woman Owned Business
- G. Local Non-Profit Organization